

**OSTİM TECHNICAL UNIVERSITY
FACULTY OF ECONOMICS AND ADMINISTRATIVE SCIENCES**

COURSE SYLLABUS FORM

| LAW 201 COMMERCIAL LAW | | | | | | | |
|-------------------------------|--------------------|---------------|--------------|--------------------|-------------------|---------------|-------------|
| Course Name | Course Code | Period | Hours | Application | Laboratory | Credit | ECTS |
| COMMERCIAL LAW | LAW 201 | 3 | 3 | 0 | 0 | 3 | 4 |

| | |
|---|--|
| Language of Instruction | English |
| Course Status | Compulsory |
| Course Level | B.A. |
| Learning and Teaching Techniques of the Course | Theoretical teaching, Questions and Answers, Practical Problem Solving |
| Instructor | |
| Office | |
| E-mail | |

| Course Objective | |
|------------------------------|---|
| The aims of this course are: | <ul style="list-style-type: none"> - to inform the students about the basic concepts of commercial law, - to inform the students about the different types of enterprises, - to show to the students the main rules, principles, and institutions of commercial law. |

| Learning Outcomes |
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| By the end of this course, students will be able to: <ul style="list-style-type: none"> - identify legal matters appropriately and discuss them, - give an opinion on basic legal concepts, - explain basic legal principles and terms, - interpret legal rules, - research legal matters from different sources. |

| Course Outline |
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| Learning basic concepts of commercial law will be the main goal. |

| Weekly Topics and Related Preparation Studies | | |
|--|---------------------------|---|
| Weeks | Topics | Subjects |
| 1 | Introduction | Definition of Law and Commercial Law and Sources of Law |
| 2 | Sources of Commercial Law | Sources of Commercial Law |

| | | |
|-----------|---|--|
| 3 | Commercial Enterprise | Definition, Elements, Center and Branches |
| 4 | Commercial Provisions | Definition |
| 5 | Commercial Transactions | Definition and Types of Commercial Transactions. |
| 6 | Merchant | Definition, Consequences of Being a Merchant |
| 7 | Business Title, Business Name and Trademarks | Definition and Differences |
| 8 | Midterm | |
| 9 | Agency and Assistants of Merchants - I | The Concept of Agency in General and Dependent Assistants of Merchants |
| 10 | Assistants of Merchants - II | Independent Assistants of Merchants |
| 11 | Unfair Competition | Definition and Remedies |
| 12 | Introduction to Corporate Law | Definition of Corporations, Ordinary Partnership Corporation Types |
| 13 | Companies of Persons | General Partnership and Limited Partnership |
| 14 | Companies of Capital | Private Limited Liability Company and Joint Stock Company |
| 15 | Introduction to Law of Negotiable Instruments | Checks, Promissory Notes, and Bills of Exchange |
| 16 | Final Exam | |

Textbook(s)/References/Materials:

- Ansay, Tuğrul/Wallace Jr, Don/Önay, Işık: Introduction to Turkish Law, 7th Edition, 2020.
- Ansay, Tuğrul/Schneider, Eric C.: Introduction to Turkish Business Law, 2nd Edition, 2014.
- Aybay, Rona: An Introduction to Law, 14th Edition, 2022.
- Erol, Melih Uğraş: Introduction to Turkish Commercial Law, 4th Edition, 2022.
- Korkusuz, Refik/Ipekel Kayalı, Fena: Turkish Private Law, 2nd Edition, 2020.
- Yavaş, Mahmut: An Introduction to Turkish Business Law, 2015.
- Kayıhan, Şaban: Corporate Law, 2021.

Assessment

| Studies | Number | Contribution margin (%) |
|-------------------------------------|---------------|--------------------------------|
| Active Participation | | |
| Lab | | |
| Application | | |
| Field Study | | |
| Course-Specific Internship (if any) | | |
| Quizzes / Studio / Critical | | |

| Homework | | | | | | |
|---|--|----------------------------------|------------------|----------------|---|---|
| Presentation | 1 (Voluntarily) | Extra 10-15 Points in Final Exam | | | | |
| Projects | | | | | | |
| Report | | | | | | |
| Seminar | | | | | | |
| Midterm Exam | 1 | 40 | | | | |
| Final Exam | 1 | 60 | | | | |
| Total | | 100 | | | | |
| Success Grade Contribution of Semester Studies | | 40 | | | | |
| Success Grade Contribution of End of Term | | 60 | | | | |
| Total | | 100 | | | | |
| Relationship Between Course Learning Outcomes and Program Competencies | | | | | | |
| Nu | Learning Outcomes | Contribution Level | | | | |
| | | 1 | 2 | 3 | 4 | 5 |
| L01 | identify legal matters appropriately and discuss them, | | | | | x |
| L02 | give an opinion on basic legal concepts, | | | | x | |
| L03 | explain basic legal principles and terms, | | | | | x |
| L04 | interpret legal rules, | | | | | X |
| L05 | research legal matters from different sources. | | | | | X |
| ECTS / Workload Table | | | | | | |
| Activities | | Number | Duration (Hours) | Total Workload | | |
| Course hours (Including the exam week: 16 x total course hours) | | 16 | 3 | 48 | | |
| Laboratory | | | | | | |
| Application | | | | | | |
| Course-Specific Internship | | | | | | |
| Field Study | | | | | | |
| Study Time Out of Class | | 15 | 3 | 45 | | |
| Presentation / Seminar Preparation | | | | | | |
| Projects | | | | | | |
| Reports | | | | | | |
| Homework | | | | | | |
| Quizzes / Studio Review | | | | | | |
| Preparation Time for Midterm Exams / Midterm Jury | | 1 | 16 | 16 | | |
| Preparation Period for the Final Exam / General Jury | | 1 | 16 | 16 | | |
| Total Workload | | (125/25 = 5) | | 125 | | |
| ECTS | | 4 | | | | |
| | | | | | | |

| Relationship Between Course Learning Outcomes and Program Competencies | | | | | | | |
|--|--|-------------------|-----|-----|-----|-----|-------------------|
| No | Program Competencies | Learning Outcomes | | | | | Total Effect(1-5) |
| | | LO1 | LO2 | LO3 | LO4 | LO5 | |
| 1 | Have advanced theoretical and up-to-date knowledge in discipline-specific areas such as international trade, finance, logistics, and general business and international business such as economics, marketing, management, accounting. | | X | X | | X | 3 |
| 2 | Evaluate, follow, absorb and transfer new information in the field of international trade. | X | X | | X | X | 4 |
| 3 | Conduct market research, carry out projects and develop strategies for a business to open up to international markets. | X | X | X | X | X | 5 |
| 4 | Use knowledge of national and international trade law and legislation in the management of international commercial operation processes. | X | X | X | X | X | 5 |
| 5 | Work independently and within an organization, using the knowledge and skills acquired in the field and adopting continuous learning. | | X | X | X | | 3 |
| 6 | Have the ability to apply her theoretical knowledge in real life, with the experience she/he will gain through practice in departments such as marketing, accounting, foreign trade, finance, logistics. | X | X | X | X | X | 5 |
| 7 | Have the theoretical knowledge to carry out export, import, customs clearance, logistics, taxation and other international trade activities within the scope of global and regional commercial and economic organizations. | X | X | X | X | X | 5 |
| 8 | Can develop a business idea, commercialize the business idea, and design and manage their own venture using their entrepreneurial knowledge. | X | X | X | | X | 4 |
| 9 | Using strategic, critical, innovative and analytical thinking skills, actively take part in the decision-making processes of the enterprise in the field of foreign trade and finance. | X | X | X | X | X | 5 |
| 10 | Act in accordance with ethical values, respectful to the environment, social and universal values in all activities it will carry out in its field. | X | X | X | | X | 4 |
| 11 | Have the skills to follow up-to-date information at national and international level, to gather information about field, and to communicate with international institutions / organizations using her/him knowledge of English. | X | X | X | X | X | 5 |
| 12 | Gain professional competencies to take charge in national and international businesses, public and private sector | X | X | X | | X | 4 |

| | | | | | | | | |
|---------------------|---|---|---|---|---|---|---|----|
| | organizations | | | | | | | |
| 13 | Can evaluate the problems and conflicts encountered in all areas related to international trade from different perspectives with a holistic approach and produce value-based solutions. | X | X | X | X | X | 5 | |
| Total Effect | | | | | | | | 57 |

Policies and Procedures

Web page: <https://www.ostimteknik.edu.tr/uluslararasi-ticaret-ve-finansman-bolumu-209>
<https://www.ostimteknik.edu.tr/international-trade-and-finance-232>

Exams: The exams aim at assessing various dimensions of learning: knowledge of concepts and theories and the ability to apply this knowledge to real-world phenomena, through analyzing the situation, distinguishing problems, and suggesting solutions. The written exams can be of two types, i.e. open-ended questions, which can also be in the form of problems or multiple-choice questions. The case could also be carried to the Dean's Office for additional disciplinary action.

Assignments: Quizzes and Homework (Assignments) might be applicable. Scientific Research Ethics Rules are very important while preparing assignments. The students should be careful about citing any material used from outside sources and reference them appropriately.

Missed exams: Any student missing an exam needs to bring an official medical report to be able to take a make-up exam. The medical report must be from a state hospital.

Projects: Not applicable

Attendance: Attendance requirements are announced at the beginning of the term. Students are usually expected to attend at least 70% of the classes during each term.

Objections: If the student observes a material error in his/her grade, he/she has the right to place an objection to the Faculty or the Department. The claim is examined and the student is notified about its outcome.